

EIT Digital

Egy erős digitális Európáért



Digital

László Gulyás
Node Director
Budapest

EIT Digital: pán-Európai ökoszisztéma

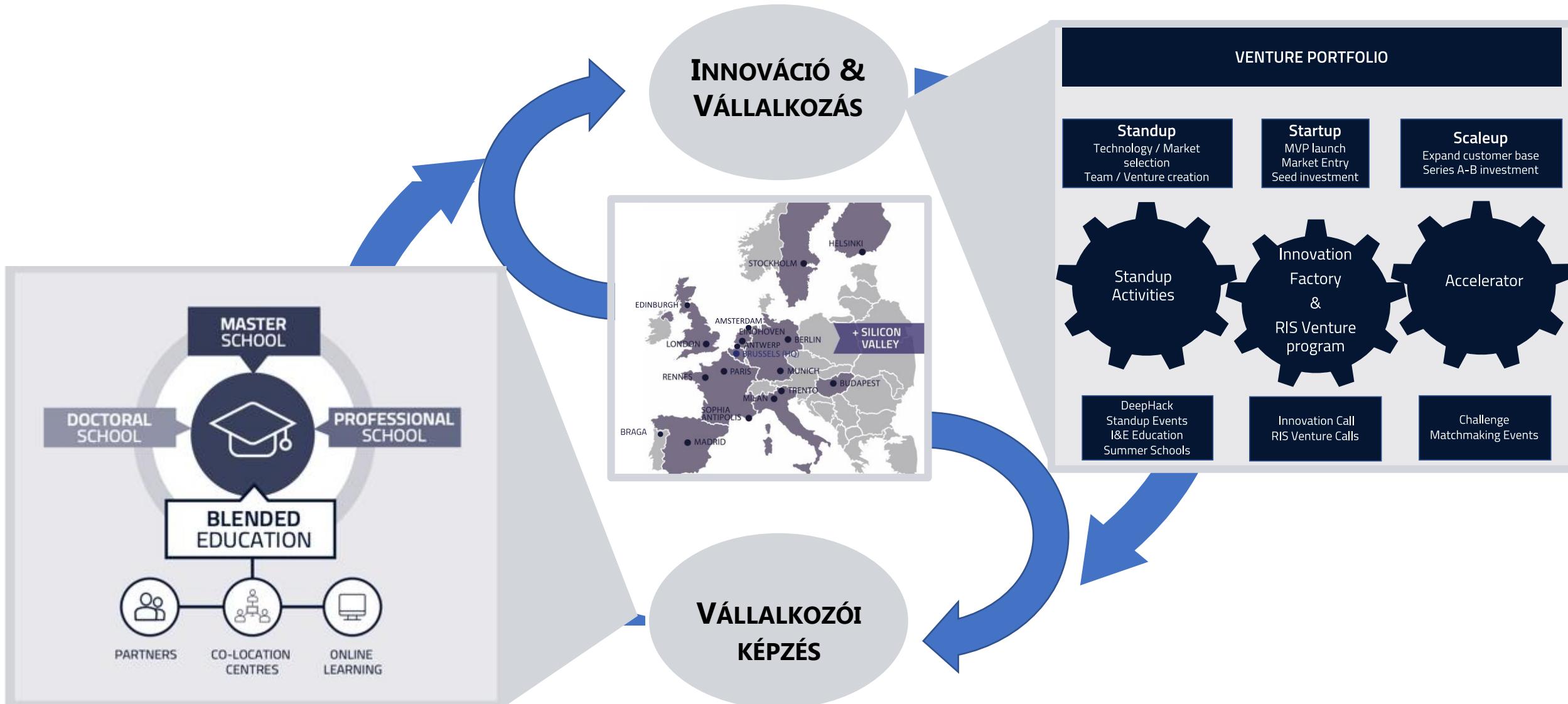
Európa számára stratégiaileg fontos befektetések



350 partner, 18 helyszín



Az EIT Digital stratégijának két pillére



Innováció & Vállalkozás



Cég-portfolio

Standup

Technológia / Piac választás
Csapat / Cégalapítás

Startup

MVP, Piacra lépés
Magvető befektetés

Scaleup

Ügyfélbázis növelése
Series A-B befektetés

Standup
tevékenységek

Innovation
Factory
&
RIS
Venture
program

Accelerator

DeepHack
Standup
rendezvények
I&E oktatás
Nvári iskolák

Innovációs felhívás
RIS Venture Program
felhívás

EIT Digital Challenge
Matchmaking
rendezvények

EIT Digital: Egy erős digitális Európáért

PÁN-EURÓPAI DEEPTECH SCALEUP ACCELERATOR

Series A-B: 5-15 M€ ticket-ek

400+ támogatott scaleup, 90%+ alumni még aktív

€ 150M+ befektetésben segítettünk, **€ 1,1Bn+** befektetés az általunk gondozott scaleupokba

INNOVATION FACTORY

Pre-seed és seed (magvető) befektetések startup-ok létrehozására

49 DeepTech startup létrehozását segítettük 2018, 2019 és 2020 folyamán

VÁLLALKOZÓI AKADLMIA

A legnagyobb európai digitális vállalkozói egyetem

1,460+ végzett MSc hallgató, 180+ PhD dolgozat -- üzleti partnerek által meghatározott téma

1,800+ hallgató nyári iskoláinkon, 80,000+ MOOC tanuló

500+ vállalkozás

az EIT Digital ökoszisztémájából



Korai fázis

Magvető

Series A

Series B,C

Exit

EIT Digital fókuszterületek



Networking Data/AI Cybersecurity & Privacy



Logistics Production Retail



Healthy Youth Occupational Health

Independent Living



Mobility City Analytics Safety



Retail Banking & Insurance Asset Management

Corporate Financial Services



For a Strong Digital Europe

Köszönöm!



Ariadne Maps



Incorporated in 2019 in Germany

ariadnemaps.com

Solution

Understand how visitors move in indoor and outdoor areas

Customers



BAHN

Heathrow



Raising funds

LMAD: Last Mile Autonomous Delivery



Incorporated in 2020 in France

www.lmad.eu

Solution

Platform to manage and optimize fleets of autonomous last mile delivery robots

Customers



Raising funds

SARA



Solution

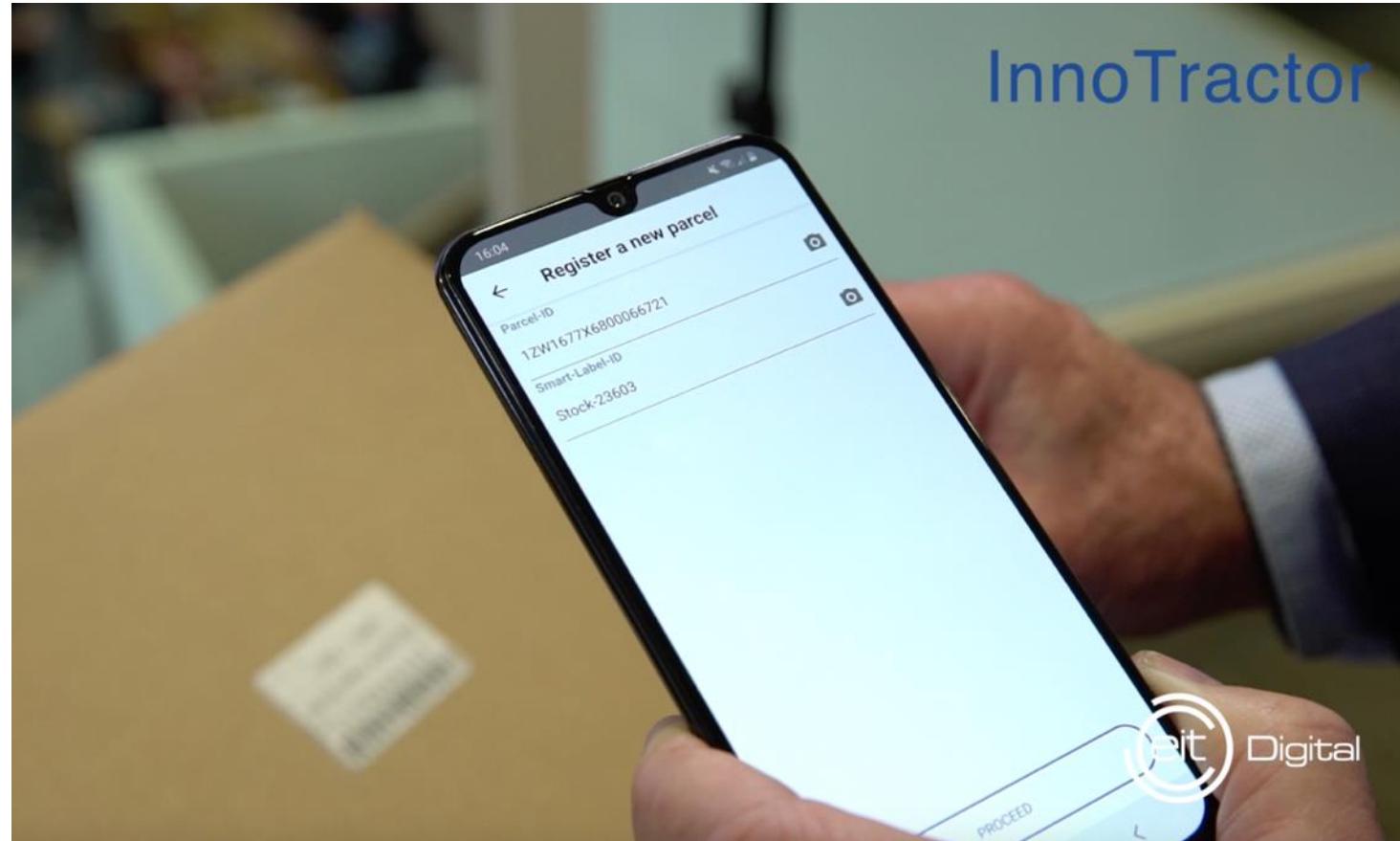
Social autonomous robots for elderly care

Customers

Deployed in 100+ institutions

Raising funds

Innotractor



Incorporated in 2019 in the Netherlands

www.innotractor.com

Solution

IoT platform for logistics,
mobility, energy

Customers



Port of
Rotterdam



Joining EIT Digital
accelerator to scale up



For a Strong
Digital Europe

THANK YOU!



SUPPORTED BY EIT DIGITAL

EXAMPLES OF DEEP TECH TRANSACTIONS ACROSS EUROPE

 sidekick	RAISED €17M Wellington Partners, ASABYS Partners, Novator, Frumtak Ventures	 MedTech	 Cash Director	RAISED €3M EEC Magenta	 FinTech
 METRON	RAISED €8M Breed Reply, BNP Paribas, FFP	 Industry 4.0	 SECURITY MATTERS	RAISED €5M+, EXIT €100M+ Emerald VC, Robert Bosch VC, Phoenix Contact Innovation VC, KPN Ventures	 Cybersec
 Cloudalize™	RAISED €5M Horizon Ventures	 Infra	 QuantifiCare	RAISED €5M LBO France	 MedTech
 sentryo	RAISED €2M, EXIT (CISCO) Breed Reply, ACE Management, Rhône-Alpes Cr��ation	 Cybersec	 distribution	RAISED €6M Northzone, Creandum, HR Ventures, Fr��uhphasenfonds Brandenburg	 Mobility


EIT Digital

Funded by the
European Union



SUCCESS STORIES



Raised €110m+ to date



KONUX DIGITAL INDUSTRY

KONUX is on a mission to transform railway operations for a sustainable future. It combines Machine Learning algorithms and IoT to deliver software-as-a-service solutions for operation, monitoring, and maintenance process automation.

Customers include: Deutsche Bahn, SNCF

Investors include: Sanno Capital, ATHOS Service, Richard Kramlich, New Enterprise Associates, Alibaba, MIG Verwaltungs AG

2014 – Wins EIT Digital Challenge in Digital Industry and enters EIT Digital Accelerator to receive international growth support and meet investors

2015-2019 – Closes several Series A and B rounds totalling approx. €50m and expanding its presence in Europe and Asia.

2018 – Top 30 most innovative startups worldwide by World Economic Forum

2020 – Wins DB's tender to digitize railway infrastructure

2021 – Closes €66m Series C funding led by Sanno Capital

Founded in 2014
Team size: 88



Funded by the
European Union

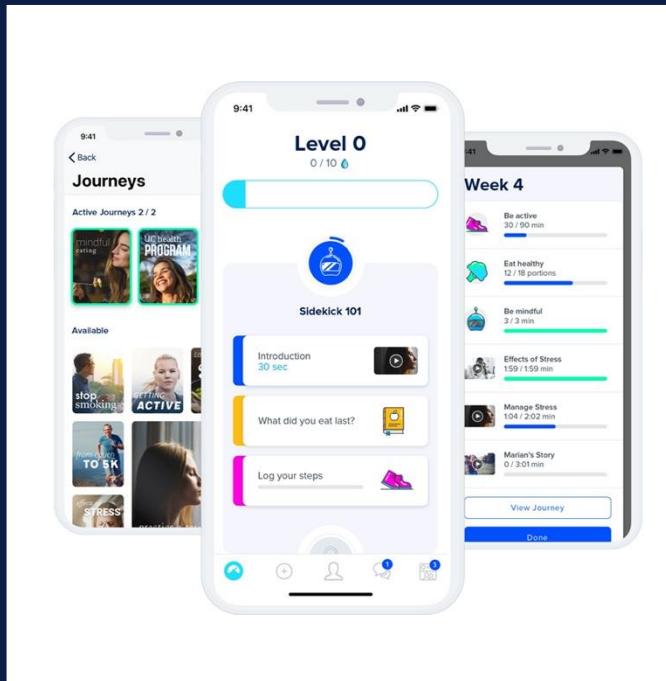


SUCCESS STORIES

SIDEKICK HEALTH DIGITAL WELLBEING



Raised €17m (\$20m)



SidekickHealth develops gamified digital therapeutic solutions and programs, transforming chronic and lifestyle disease management across multiple therapeutic areas, ranging from diabetes to ulcerative colitis and smoking cessation.

Customers include: big pharma (Pfizer and Bayer), health insurance providers, government

Investors include: Wellington Partners, ASABYS Partners, Novator, Frumtak Ventures

2019 – Wins EIT Digital Challenge in Digital Wellbeing and enters EIT Digital Accelerator

2020 – Launches solution for Covid patients triage and monitoring, used by Icelandic health ministry

2020 – Closes €17m funding round with the support of the EIT Digital Accelerator's fundraising experts

Founded in 2013
Team size: 53



Funded by the
European Union



SUCCESS STORIES

SECURITY MATTERS DIGITAL TECH



Exit at €100m+



Security Matters developed a unique self-learning solution to trace cyber-attacks, secure and monitor critical information systems. It is applicable in various industry sectors such as electrical energy, oil and gas, drinking water, pharmacy and infrastructure.

Customers (before acquisition) included global businesses such as Boeing

Investors include: Emerald Technology Ventures, Robert Bosch VC, Phoenix Contact Innovation Ventures, KPN Ventures

2015 – Joins EIT Digital Accelerator to receive coaching and Access to Finance support

2016 – Raises over €5m with the support of EIT Digital Accelerator

2018 – Acquired by Forecourt for over €100m with M&A supported by the EIT Digital Accelerator

Founded in 2009



Funded by the
European Union

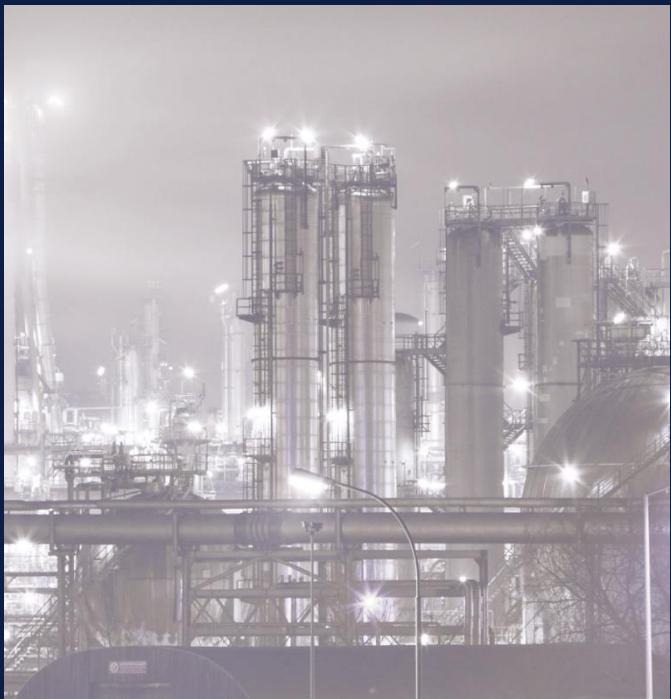


SUCCESS STORIES

METRON DIGITAL INDUSTRY



Raised €20m+ to date



METRON offers customers an AI-driven energy intelligence platform, which collects, aggregates and analyses in real time all types of data generated by industrial systems, while interfacing directly with energy markets.

Customers include: Danone, big manufacturers in automotive, chemicals, paper, iron & steel

Investors include: Breed Reply, BNP Paribas, FFP (Financière Fonds Privés), Statkraft Ventures

2017 – Joins EIT Digital Accelerator to receive coaching and Access to Finance support

2018 – Raises €8m with the support of EIT Digital Accelerator

2019 – Closes €10m funding round to expand its market presence

Currently a global player in industrial energy intelligence present in a dozen countries with operational centres in Europe, Latin America, the Middle East and Asia.

Founded in 2013
Team size: 145



Funded by the
European Union

